



**ADVANCED
BUSINESS SKILLS
FOR BIRTH
DOULAS**

A 1-day Workshop That Will Help You Grow, Advance, and Organize Your Birth Doula Business

**Cost: \$120 for the general public
\$100 for DASC members**

Dates for upcoming workshops are listed on the miscellaneous page at bestdoulas.com

This workshop is taught by tracy hartley of B*E*S*T Doula Service in Los Angeles. Tracy has been a doula for over 22 years and has attended the births of 644 babies. She has been teaching these workshops for more than 12 years.

**For more information, please go to
www.bestdoulas.com/misc.htm
email tracy@bestdoulas.com
or call tracy at (818) 448-0817**

Workshop Topics

Interviews

What Do You Have to Offer?

Initial Contact

Preparing for the Interview

What to Wear

Getting There

Being There

Other Interview Techniques

What to Cover at Prenatal Visits

Working with Doctors and Nurses

Tips and Tricks to help your clients get what
they want at their birth

Postpartum Visit

Invoicing for Insurance

Running Your Business

Getting Paid

Backup/Partnering

Taxes

Business License

Sole Proprietorship vs. LLC

Liability Insurance